

# Sponsorship Opportunities

### Vero Beach Air Show 2020 Sponsorship Opportunities - At a Glance

Presenting	Platinum	Gold	Silver	Bronze	Copper	Friend	Donor	Supporter
\$100,000	\$50,000	\$35,000	\$25,000	\$10,000	\$5,000	\$2,500	\$1,000	\$500
Back Cover	Full Page	Full Page	Half Page	Half Page	Quarter Page	Eighth Page	Eighth Page	Bold Listing
Program Ad	Program Ad	Program Ad	Program Ad	Program Ad	Program Ad	Program Ad	Program Ad	In Program
100 General	50 General	35 General	25 General	10 General	8 General	6 General	2 General	2 General
Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*	Adm. Tickets*
Logo Linked to	Logo Linked to	Logo Linked to	Logo Linked to	Logo Linked to	Logo Linked to	Logo Linked to	Logo Linked to	
Your Website	Your Website	Your Website	Your Website	Your Website	Your Website	Your Website	Your Website	
VIP	VIP	VIP	VIP	VIP	VIP	VIP	VIP	
Rest Rooms	Rest Rooms	Rest Rooms	Rest Rooms	Rest Rooms	Rest Rooms	Rest Rooms	Rest Rooms	
50 VIP Tickets	25 VIP Tickets	20 VIP Tickets	15 VIP Tickets	10 VIP Tickets	5 VIP Tickets	2 VIP Tickets	2 VIP Tickets	
Sat and Sun	Sat and Sun	Sat and Sun	Sat and Sun	Sat or Sun	Sat or Sun	Sat or Sun	Sat or Sun	
Banner at	Banner on	Banner on	Banner on	Banner on	Banner on	Banner on	Banner on	
3 Gates**	Fence**	Fence**	Fence**	Fence**	Fence**	Fence**	Fence**	
Media	Media	Media	Media	Media	Media	Media	Media	
Recognition	Recognition	Recognition	Recognition	Recognition	Recognition	Recognition	Recognition	
25 VIP Parking	15 VIP Parking	10 VIP Parking	8 VIP Parking	5 VIP Parking	2 VIP Parking	1 VIP Parking	1 VIP Parking	
Sat and Sun	Sat and Sun	Sat and Sun	Sat and Sun	Sat or Sun	Sat or Sun	Sat or Sun	Sat or Sun	
VIP Party 100 Guests	VIP Party 50 Guests	VIP Party 35 Guests	VIP Party 25 Guests	VIP Party 10 Guests	VIP Party 5 Guests	VIP Party 2 Guests		
Announce Opening & Hourly	Announce Hourly	Announce Hourly	Announce 2x per Day	Announce 1x per Day	Announce 1x per Day			
10' x 10' Prime Location	10' x 10' Prime Location	10' x 10' Prime Location	10' x 10' Prime Location	10' x 10' Prime Location				
1 Flight Experience	1 Flight Experience	1 Flight Experience						
Naming Rights								

<sup>\*</sup> NOTE: General Admission tickets may be used Saturday OR Sunday

# Make an Impact on Our Community

Who can forget the thrill when the first Flight Demonstration Squadron ever – roared into town for the 2014 Vero Beach Air Show? More than 50,000 people saw those magnificent blue F/A-18 Hornet jets flying over Indian River County that weekend.

Those spectators are your potential customers.

When the next Flight Demonstration Squadron returns to the Treasure Coast to star in the Vero Beach Air Show, will you and your company be part of the excitement?

Air shows are one of the best attended spectator events in America. They bring people to you, to a place where you have the opportunity to promote your business to key audiences, increase your visibility, and support a popular community event all ages love.

If you want to make an impact on our community and be identified with popular charitable causes, please consider becoming a sponsor of the Vero Beach Air Show. Contact Diana Walker, Sponsorship Chair, at diana@veroairshow.com or 772-473-3723 for all the details.

<sup>\*\*</sup> Your company banner will be displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

# **Presenting Sponsor - \$100,000**

- Naming rights The title of the air show will include your company name, as follows: "The Vero Beach Air Show Presented by [YOUR COMPANY NAME HERE]." It will be prominently displayed in all signage, advertising, promotional materials, and press releases and on the air show website
- Exclusivity in your business category
- Right of first refusal for the next Vero Beach Air Show
- ★ One hundred (100) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for fifty (50) people for the Saturday show and fifty (50) people for the Sunday show
- Private viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- ★ Twenty-five (25) VIP parking passes for the Saturday show and twenty-five (25) VIP parking passes for the Sunday show
- ★ One hundred (100) general admission tickets, good for either the Saturday or Sunday show
- Recognition each hour during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- ★ Opportunity each day to present your own 30-second announcement at the show's Opening Ceremony
- ★ One 10' x 10' prime location space for maximum exposure in the spectator area for business display/product sampling
- Flight experience for one (1) in an air show designated aircraft (performer or static) based on time and availability (other restrictions may apply)
- ★ Full-page color advertisement on the back cover of the Vero Beach Air Show program and recognition on the front cover as the Presenting Sponsor
- Recognition in all print media and advertising, such as newspapers, posters, news releases, and TV and radio commercials, wherever possible, and in social media, such as Facebook
- Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- \* Special recognition at the three entrances to the air show
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

# Platinum Sponsor - \$50,000

- Fifty (50) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for twenty-five (25) people for the Saturday show and twenty-five (25) people for the Sunday show
- Private viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- Fifteen (15) VIP parking passes for the Saturday show and fifteen (15) VIP parking passes for the Sunday show
- ★ Fifty (50) general admission tickets, good for either the Saturday or Sunday show
- Recognition each hour during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- One 10' x 10' prime location space for maximum exposure in the spectator area for business display/product sampling
- Flight experience for one (1) in an air show designated aircraft (performer or static) based on time and availability (other restrictions may apply)
- ★ Full-page color advertisement in the Vero Beach Air Show program
- Recognition in all print media and advertising, such as newspapers, posters, news releases, and TV and radio commercials, wherever possible and in social media, such as Facebook
- Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

#### Gold Sponsor - \$35,000

- Thirty-five (35) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for twenty (20) people for the Saturday show and twenty (20) people for the Sunday show
- Private viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- ★ Ten (10) VIP parking passes for the Saturday show and ten (10) VIP parking passes for the Sunday show
- ★ Thirty-five (35) general admission tickets, good for either the Saturday or Sunday show
- Recognition each hour during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- ★ One 10' x 10' prime location space for maximum exposure in the spectator area for business display/product sampling
- ★ Flight experience for one (1) in an air show designated aircraft (performer or static) based on time and availability (other restrictions may apply)
- ★ Full-page color advertisement in the Vero Beach Air Show program
- Recognition in all print media and advertising, such as newspapers, posters, and news releases and in social media, such as Facebook, wherever possible
- ★ Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

#### Silver Sponsor - \$25,000

- ★ Twenty-five (25) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for fifteen (15) people for the Saturday show and fifteen (15) people for the Sunday show
- Private viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- ★ Eight (8) VIP parking passes for the Saturday show and eight (8) VIP parking passes for the Sunday show
- ★ Twenty-five (25) general admission tickets, good for either the Saturday or Sunday show
- Recognition twice each day during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- ★ One 10' x 10' prime location space for maximum exposure in the spectator area for business display/product sampling
- ★ Half-page color advertisement in the Vero Beach Air Show program
- 💢 Recognition in all print media and advertising, such as newspapers, posters, and news releases and in social media, such as Facebook, wherever possible
- ★ Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

# **Bronze Sponsor - \$10,000**

- ★ Ten (10) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for ten (10) people for the Saturday or Sunday show
- ★ Private viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- Five (5) VIP parking passes for the Saturday or Sunday show
- ★ Ten (10) general admission tickets, good for either the Saturday or Sunday show
- Recognition once each day during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- ★ One 10' x 10' prime location space for maximum exposure in the spectator area for business display/product sampling
- ★ Half-page color advertisement in the Vero Beach Air Show program
- ★ Recognition in all print media and advertising, such as newspapers, posters, and news releases and in social media, such as Facebook, wherever possible

- ★ Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

#### Copper Sponsor - \$5,000

- ★ Five (5) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for five (5) people for the Saturday or Sunday show
- rivate viewing area with seating in front of the chalet
- ★ Air-conditioned VIP restrooms by the chalet for chalet guests only
- Two (2) VIP parking passes for the Saturday or Sunday show
- Five (5) general admission tickets, good for either the Saturday or Sunday show
- Recognition once each day during the Saturday and Sunday shows by the Air Show Master of Ceremonies
- Quarter-page color advertisement in the Vero Beach Air Show program
- Recognition in all print media and advertising, such as newspapers, posters, and news releases and in social media, such as Facebook, wherever possible
- ★ Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

### Friend of the Air Show - \$2,500

- Two (2) tickets to the private Friday Night Party, where sponsors and their guests can mingle with the performers and other VIPs
- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for two (2) people for the Saturday or Sunday show
- ★ Private viewing area with seating in front of the chalet
- \* Air-conditioned VIP restrooms by the chalet for chalet guests only
- One (1) VIP parking pass for the Saturday or Sunday show
- Six (6) general admission tickets, good for either the Saturday or Sunday show
- Eighth-page color advertisement in the Vero Beach Air Show program
- ★ Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)

# **Donor - \$1,000**

- Admission to the show and the VIP Chalet, located on the flight line with an exceptional view at show center, first-class food, and an open bar for two (2) people for the Saturday or Sunday show
- rivate viewing area with seating in front of the chalet
- Air-conditioned VIP restrooms by the chalet for chalet guests only
- One (1) VIP parking pass for the Saturday or Sunday show
- ★ Two (2) general admission tickets, good for either the Saturday or Sunday show
- Eighth-page color advertisement in the Vero Beach Air Show program
- Your company banner displayed prominently on the air show fence (banners not to exceed 2'H x5'W, must have wind cuts and must be grommeted)
- Your logo prominently displayed on the Vero Beach Air Show website with a link to your company's website

# Supporter - \$500

- ★ Two (2) general admission tickets, good for either the Saturday or Sunday show
- ★ Listing in bold type in the Vero Beach Air Show program







#### **How You Can Help**

The first Vero Beach Air Show starred the US Navy's Blue Angels and returned \$125,000 to the Exchange Clubs of Indian River, Treasure Coast, and Vero Beach for child abuse prevention projects and to the Veterans Council of Indian River County to assist those in need who have served our country.

Your sponsorship of the Air Show offers you the opportunity to present your message to a wide audience in a unique way. It is a sound investment in your community that offers long-lasting returns in greater customer visibility and continued support to our philanthropic partners.

We invite you to join us as a partner in the most eagerly anticipated event on the Treasure Coast, the return of our next elite Flight Demonstration Squadron to the Vero Beach Air Show.

The mission of the Vero Beach Air Show is community service and support. It is focused on honoring all who have served in our armed forces, our past, present, and future veterans; creating a friendly environment for military recruiting; providing wholesome, affordable family entertainment; offering aviation education about military and civilian flight and aircraft; promoting the city of Vero Beach, the Vero Beach Regional Airport, and businesses throughout the area; and encouraging volunteerism and community support for the largest single entertainment event in the City's history.

Vero Beach Air Show, Inc. is a charitable 501(c)3 tax-exempt organization. Federal ID# 45-4046147. Please note: There will be no refunds should the Event be canceled due to inclement weather or cancellation for any reason beyond the control of Air Show, including, without limitation, cancellation of any scheduled performance.

#### Florida Registration #CH49293

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